



REQUEST FOR PROPOSALS

FOR

NETWORK BUILD OUT AND REFRESH

Issued by:
Midway City Corporation
75 North 100 West
PO Box 277
Midway, Utah 84049-0277
1-435-654-3223

INTRODUCTION

Midway City was incorporated in 1891 and became a city in 1971. It has an estimated population of 6,291 (2024). It is governed by a city council, consisting of a mayor and five council members, and has 63 full-time, part-time, and seasonal employees.

LOCATIONS

The following locations require support:

1. Midway City Office Building, 75 North 100 West, Midway, Utah, 84049. Location of servers and employees. Included in the network. Requires wireless network and internet access.
2. Midway Community Center, 160 West Main Street, Midway, Utah, 84049. Included in the network. Requires wireless network and wireless internet access.
3. Midway Town Hall, 120 West Main Street, Midway, Utah, 84049. Includes city owned souvenir shop with employees. Included in the network. Requires wireless network and wireless internet access. Two additional leased retail spaces supported by the wireless network or internet access but logically separated from core IT networks.
4. Midway Town Square, outdoor coverage for the full city block with guest and dedicated vendor access during large events.

INFRASTRUCTURE

The provider will provide any new or refreshed physical cabling in the following locations:

1. Midway City Office Building
2. Midway Community Center
3. Midway Town Hall
4. Midway Town Square outdoor (Including Town Square Pavillion)

The contractor will be responsible for all physical cable installation, network deployment and configuration, and ongoing day-2 configuration, moves, adds, changes, and monitoring/response.

SCOPE

Midway City expects adherence to the following items. By responding to the RFP, you are affirming adherence to all requirements below:

1. The proposed solution must be delivered as a full Network-As-A-Service offering, including all hardware switches, wireless APs, and software licenses, features, maintenance and lifecycle

management - under a one-time installation fee and an ongoing single predictable annual subscription.

2. The proposed solution will require significant increase in the physical cabling to provide network services for all indoor and outdoor locations. This physical cabling work shall be performed by the vendor and shall be a single cost for install and ongoing NaaS solution.
3. The proposed solution must be a single Cloud-native platform and all wired and wireless AP infrastructure, security, visibility, and performance analytics without the need for additional consoles, agents, collectors, or external tools.
4. The proposed solution must be fully Cloud managed by the same vendor manufacturer of the hardware/software and not require on-premise wireless controllers, policy engines, or orchestration appliances.
5. The proposed solution must support zero-touch provisioning and configurations, allowing rapid deployment or redeployment across locations without manual intervention.
6. The proposed solution must support software updates, firmware patches, security fixes in a fully managed manner by the vendor without requiring network downtime.
7. The proposed solution must include all security features, such as rogue detection, DHCP Spoofing prevention, port-level security, zero-trust network segmentation, and anomaly detection without requiring additional licenses, agents, or appliances.
8. The proposed solution must support future City growth and expansion without configuration and architectural changes.
9. Prior to the installation of the solution, the vendor must perform a predictive site survey and documentation of the City network. They will also provide their plans for approval. The City will work with the vendor and share what documentation it can. After installation the vendor will provide a site survey showing actual coverage compared to the predictive site survey.
10. The vendor will provide a project manager to work with the Midway City staff during the installation.

11. The vendor must install their own manufactured wired and wireless equipment using existing CAT5e wiring and if necessary, install additional cabling in CAT6A and multi mode Fiber in indoor and outdoor locations as needed for wireless expansions to ensure redundancy and high capacity. Wireless design must exceed -67 dBm secondary coverage and utilize minimum technical requirements below:

Wireless Access Points:

- Support 2.4 GHz and 5 GHz bands concurrently
- 5Gbps N-BaseT wired link speed
- 4x4:4 radios
- Dedicated WIDS\WIPS radio

Access Switch Requirements:

- Multi-gig (100M to 5 Gbps or higher) or 1 Gbps (10/100/1000 Mbps)
- Multiple 10/25 Gbps uplinks
- Necessary SFP+ optics
- Necessary Stacking Cables
- All ports are PoE-capable
- Redundant hot-swappable power supplies
- Redundant hot-swappable fans

Distribution Switch Requirements:

- 10/25/100 Gbps ports
- Necessary SFP+ optics
- Necessary Stacking Cables
- Redundant hot-swappable power supplies
- Redundant hot-swappable fans

12. The vendor must provide proactive and ongoing maintenance of their solution during pre-determined maintenance windows approved by Midway City staff. This maintenance must include ongoing software upgrades including validation of new releases and ensuring configurations are automatically validated post-upgrade and if necessary, automatically reverted upon problem detection ensuring no downtime during prescribed maintenance windows.

13. The solution must be ZTNA by default and compatible with SSO/SAMLv2, Guest Captive Portal, RADIUS, and MAB authentication to ensure authentication is performed for all users and devices to access the wired and wireless networks.
14. The vendors' NaaS solution must be able to prevent lateral movement (including intra-subnet), prevent snooping and/or man-in-the-middle attacks, and prevent any unauthorized connections. Include any required services to configure and/or migrate security policies to align with this requirement.
15. The vendor must guarantee a Service Level Agreement (SLA) to measure the capability of the network to support users/device business requirements and provide refund credit if not met.
16. The vendor's solution must provide proactive monitoring and alerting of its systems and network connectivity, including wireless connections, authentication, DHCP, DNS, critical applications, and other network services. This monitoring will incorporate metrics performed and collected from the client's perspective and locations.
17. The proposed solution must include a migration and integration planning strategy that allows for existing solutions to run in parallel until replaced.
18. The vendor must work with Midway City and the City's services partners to coordinate any network, security, and systems related to migration and integration services as required.
19. The vendor must provide quarterly reports and yearly business reviews at no cost, with Midway City staff.
20. The proposed solution must extend visibility directly to end users, to provide self-service support, including but not limited to performance monitoring, network status, application status, and wired and wireless device self-onboarding. A user experiencing network-related issues can use the system to submit a ticket to the helpdesk platform automatically, including relevant network statistics and data from the system.
21. The solution must provide guest access network connectivity. The solution must support guest traffic isolation from Enterprise network by default.

SUBMISSION

The contact person for the RFP is:

Brad Wilson
Midway City
PO Box 277
75 North 100 West
Midway City, Utah 84049-0277
1-435-654-3223 x 118
bwilson@midwaycityut.gov

Proposals may be submitted to Mr. Wilson by email, mail or hand-delivery on or before the due date and time. All proposals will become the property of Midway City.

FORMAT

Please include the following items in all proposals:

1. Qualifications and Experience.
2. Work Processes. Please describe:
 - a. How the network will be monitored.
 - b. The response to alerts.
 - c. How requests for assistance will be processed and managed including average response time and average resolution time.
 - d. Ability to handle the physical and logical configuration of the network.
3. References.
4. Cost. (Including all rates and fees both direct and indirect)

TIMETABLE

Action	Date
RFP Issued	April 13, 2026
Due Date for Questions	April 30, 2026
Proposals Due	May 4, 2026
Evaluation	Week of May 11, 2026
Possible Interviews	Week of May 18, 2026
Recommendation	May 25, 2026
Council Approval and Contract Awarded	June 2, 2026
Contract Begins	June 15, 2026

SELECTION CRITERIA

Proposals will be evaluated based on the following criteria:

Criteria	Relative Weight
Qualifications and Experience	25
Work Processes	25
References	15
Cost	35

INSURANCE

Prior to awarding the contract, but not required in the proposal, the contractor shall procure and maintain the following insurance policies:

- Commercial General Liability (1 Million Per Occurrence/2 Million Aggregate)
- Comprehensive Automobile Liability
- Workers’ Compensation
- Professional Liability (Errors and Omissions)

The insurance provided pursuant to this RFP shall be the primary insurance for all claims arising under or related to this contract. The above policies are required to be maintained in force until completion of the contract. Midway City must be named as an additional insured. Failure to provide proof of insurance or failure to maintain insurance as required in this bid, or by law, are grounds for immediate termination of the contract. In addition, the awarded bidder will be liable for all re-procurement costs and any other remedies under law.

CONTRACT TERM

Midway City anticipates that it will award a contract for a three (3) year term with the option, at the City’s sole discretion, of two (2) additional one-year option periods, for a maximum total of five (5) years. The Contract Price shall be firm for the initial three-year term.